

Message Text

CONFIDENTIAL

PAGE 01 NEW DE 02528 211155Z

44

ACTION COME-00

INFO OCT-01 NEA-10 ISO-00 EB-11 OPIC-12 OMB-01 TRSE-00

CIAE-00 INR-10 NSAE-00 RSC-01 DODE-00 MC-02 AID-20

DRC-01 /069 W

----- 118958

R 211100Z FEB 74

FM AMEMBASSY NEW DELHI

TO SECSTATE WASHDC 9826

C O N F I D E N T I A L NEW DELHI 2528

E.O. 11652: GDS

TAGS: BEXP, IN

SUBJ: WESTINGHOUSE

1. BRIJ MOHAN GUPTA MET WITH DUNCAN-PETERS FEBRUARY 20 AND DISCUSSED THE INDIAN NAVY PLANS REGARDING VERY LOW FREQUENCY COMMUNICATIONS EQUIPMENT. GUPTA ASSURED THE EMBASSY THAT THE PURCHASING PROGRAM IS NOT CLASSIFIED SO FAR AS THE GOI MINISTRY OF DEFENSE IS CONCERNED.

2. GUPTA NOTED THAT SEVERAL FOREIGN COMPANIES INCLUDING CONTINENTAL OF USE, WESTINGHOUSE AND C.S.F. THOMPSON OF FRANCE HAVE ALREADY SUBMITTED PROPOSALS TO THE INDIAN NAVY. HIS SOURCES ADVISED HIM THAT AS OF NOW THE CSF THOMPSON PROPOSAL SEEMS TO BE THE MOST ATTRACTIVE, WHILE WESTINGHOUSE IS TRAILING BADLY.

3. GUPTA CLARIFIED HIS INTEREST AS FOLLOWS: HE WANTS TO DISCUSS THE WESTINGHOUSE PROPOSAL AND RECOMMEND SOME READJUSTMENTS; IF WESTINGHOUSE CONCURS HE WOULD BE MOST WILLING TO REPRESENT IT AND IF PERMITTED TO DO SOU WOULD FOLLOW-UP PERSONALLY. HE IS CONVINCED HE CAN CLOSE THE DEAL.

4. WE WOULD APPRECIATE IT IF WESTINGHOUSE WOULD CAREFULLY CONSIDER THE ABOVE AND GIVE US A DECISION ONE WAY OR ANOTHER.

MOYNIHAN

CONFIDENTIAL

CONFIDENTIAL

PAGE 02 NEW DE 02528 211155Z

CONFIDENTIAL

NNN

Message Attributes

Automatic Decaptioning: X
Capture Date: 01 JAN 1994
Channel Indicators: n/a
Current Classification: UNCLASSIFIED
Concepts: n/a
Control Number: n/a
Copy: SINGLE
Draft Date: 21 FEB 1974
Decaption Date: 01 JAN 1960
Decaption Note:
Disposition Action: RELEASED
Disposition Approved on Date:
Disposition Authority: golinofr
Disposition Case Number: n/a
Disposition Comment: 25 YEAR REVIEW
Disposition Date: 28 MAY 2004
Disposition Event:
Disposition History: n/a
Disposition Reason:
Disposition Remarks:
Document Number: 1974NEWDE02528
Document Source: CORE
Document Unique ID: 00
Drafter: n/a
Enclosure: n/a
Executive Order: GS
Errors: N/A
Film Number: n/a
From: NEW DELHI
Handling Restrictions: n/a
Image Path:
ISecure: 1
Legacy Key: link1974/newtext/t19740218/aaaaaqxt.tel
Line Count: 60
Locator: TEXT ON-LINE
Office: ACTION COME
Original Classification: CONFIDENTIAL
Original Handling Restrictions: n/a
Original Previous Classification: n/a
Original Previous Handling Restrictions: n/a
Page Count: 2
Previous Channel Indicators: n/a
Previous Classification: CONFIDENTIAL
Previous Handling Restrictions: n/a
Reference: n/a
Review Action: RELEASED, APPROVED
Review Authority: golinofr
Review Comment: n/a
Review Content Flags:
Review Date: 15 AUG 2002
Review Event:
Review Exemptions: n/a
Review History: RELEASED <15-Aug-2002 by WorrelSW>; APPROVED <16 DEC 2002 by golinofr>
Review Markings:

Declassified/Released
US Department of State
EO Systematic Review
30 JUN 2005

Review Media Identifier:
Review Referrals: n/a
Review Release Date: n/a
Review Release Event: n/a
Review Transfer Date:
Review Withdrawn Fields: n/a
Secure: OPEN
Status: NATIVE
Subject: WESTINGHOUSE
TAGS: BEXP, IN
To: STATE
Type: TE
Markings: Declassified/Released US Department of State EO Systematic Review 30 JUN 2005